



## **IOS Reference Interview with Jason Meyer, Business Operations Manager at Miravida Living**

**Overall satisfaction of the solution and IOS as a company and would you recommend to a colleague?**

Overall I am very satisfied with the solution and IOS as a company. The implementation process is vast and you don't realize how many products you use until you have to get them all loaded into a system. Luckily, we had help from our distributors and IOS was very helpful during this process. It takes a lot of legwork, but in the end, it is totally worth it! Yes, I would recommend IOS to a colleague.

**In what areas have you driven down costs by using IOS and what's the biggest efficiency gained been?**

Since implementing IOS, we are able to compare and combine our purchasing power for all facilities. We have driven down cost significantly by being able to consolidate the products we order as well as align the pricing for each facility. We have also reduced cost by processing purchase orders electronically via EDI and making the entire order to pay process paperless. This creates a large reduction in time and money. We didn't have an inventory before so now being able to do a monthly inventory and balance that to the finances versus once per year is extremely helpful. This allows us to edit par levels and make sure we don't have too much sitting on the shelf.

**What advice would you give regarding implementing IOS ENVI?**

I would say be prepared and be ready to put in the legwork. It is totally worth it but gathering the data took a while. Take those spreadsheets and load as much data as you can, really use those templates to get everything set and uploaded. Then you can make small adjustments once you are live.

*"My favorite part of the system is being able to submit an order to multiple vendors in five minutes or less. Scan, cradle, order, done. " ---- Jason Meyer*



**For over 50 years, Lutheran Homes of Oshkosh has served the needs of elders, provided peace of mind for their loved ones and offered meaningful, purposeful work for its employees. We have been known for our leadership in creating new approaches to care, and we are often first to introduce new options for apartment living, assisted living, skilled nursing and rehabilitative care, and dementia care.**

**We're focused on our services and on providing our residents opportunities for extraordinary experiences.**

**Our shift in thinking resulted in the need for a name change. Miravida Living: A way of life emphasizing wonder and curiosity ... a way of living not defined by age or abilities but filled with possibilities and opportunities.**

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**IOS ENVI Profile: 5 Facilities, Purchasing, Inventory Mgmt, Scanning, Accounts Payable**

### **MIRAVIDA LIVING**

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Jason Meyer, Business  
Operations Manager

## **What is your favorite part of the system and why did you decide to go with IOS?**

My favorite part of the system is being able to submit an order to multiple vendors in five minutes or less. Scan, cradle, order, done. I was a part of the decision to go with IOS. One of the main factors was that IOS partners with our GPO (Intalere). I reviewed quite a few other systems as well and picked IOS due to the features as well as their integrations and partnerships. We had already started down the path implementing another system and when that fell through we decided to give IOS a try. Luckily much of the pre-work had been done already and we were able to get moving quickly.

## **What reports do you use? Benefits of those reports?**

I use the usage report often. We actually supply some of our smaller facilities directly from our largest facility because they don't have enough volume to order in bulk. We use ENVI to scan the items usage and apply it to a department we have created. Then once per month I can run a usage report allowing me to charge that facility for those supplies. We also do this internally to track departmental usage. Helps us analyze how much departments are spending and ordering to identify possible changes and trends. This can also lead to a change in nursing practices at times – example wound care product use.

## **Do the scanners make ordering products easier and has the EDI (electronic data interchange) platform been helpful to you?**

We have bar code labels on everything and everywhere. The scanners make everything easier. We use the scanners for ordering, for usage and inventory counts. Basically, we walk around our inventory, scan, dock and then ENVI orders what I need. Absolutely EDI has been beneficial. Biggest benefit is getting the confirmation back so we know the order was received and that we will get our products! Email and fax work but you have a little less confidence that it has been processed.

## **Do you use the AP 3-way Match module? Would you recommend this module to others?**

We do use the AP module. We are not yet connected to our financial system for payment (our issue not IOS) so are double entering right now. The electronic invoicing saves us from keying into ENVI though! **Having the AP 3-way match has been very beneficial. An example I just saw, was one item that we ordered 3 of and it was invoiced for \$369. Our loaded contract PO price is \$63. This may not have been caught before we had ENVI.**

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Inventory Optimization Solutions (IOS) ENVI™, which stands for “enterprise visibility,” is a complete, web-based supply chain solution, consisting of pre-integrated modules that can be modified and scaled based on the unique needs of healthcare facilities. ENVI repairs and replaces broken supply chain processes, bringing tremendous value to existing systems through customizable clinical and financial integrations.

With the nation's largest footprint in the non-acute healthcare supply chain, IOS works with more than 4,500 critical access hospitals, ambulatory surgery centers, long-term care facilities and physician clinics. Treating the supply chain like a science, IOS has carved out a leadership position in the industry with stellar customer service and years of innovative technology development.

For more information about ENVI, visit [ioscorp.com](http://ioscorp.com).



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