



IOS Reference Interview with Brian Giessler, SVP ASC Operations and Business Services at Sovereign Healthcare

Overall satisfaction of the solution and IOS as a company and would you recommend to a colleague?

We are very satisfied with the company. Our implementation managers have always been very knowledgeable in the products capabilities and industry trends. Overall, IOS is very flexible and accommodating to clients. Yes, I would recommend IOS to colleagues in the ASC and small to medium sized outpatient space.

Were you part of the decision to go with IOS? If so, why did you choose IOS?

Yes, I was part of the decision to go with IOS. We decided to use IOS because it offered many of the features that much larger and more expensive ERP and MMIS system offer.

What is your favorite part of the system?

My favorite part of the system is the availability of detailed and granular data which has helped us identify cost containment issues in various specialties. The one area of improvement I would like to see is more user groups at the Supply Chain Management level and Supply Chain Executive level.

What advice would you give someone getting ready to implement IOS ENVI?

Ensure to take your time in implementing the system correctly. The product is rich in features; however, the features are dependent on maximizing the data in the system.

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Sovereign Healthcare partners with select physician specialists and health systems to develop and execute on strategic plans for the next phase of healthcare. Sovereign Healthcare provides advanced, forward-thinking guidance and planning, and accompanies this with best-in-the-industry operations capabilities, all in an effort to empower its partners to shape their futures for their benefit and those of their patients and communities.

IOS ENVI PROFILE:

- 10 Ambulatory Surgical Centers
- Clinical system: Source Vision
- Financial system: QuickBooks
- Barcode Scanners

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